



Associate Client Consultant (Full Time) / Hong Kong

www.upclear.com/company/recruitment - Posting date June-2015

ABOUT UPCLEAR

UpClear (www.UpClear.com) is a global Enterprise Software provider to the Consumer Packaged Goods (CPG) industry. UpClear's BluePlanner software is a best-in-class platform for Revenue Management, covering Sales Planning, Trade Promotion Management (TPM), Analytics, and Optimisation (TPO). UpClear serves clients in 20 countries across America, Europe, Asia, and Africa from its offices in New York, London, and Hong Kong. BluePlanner has been recognised by Consumer Goods Technology as one of the leading solutions for Sales Optimisation. UpClear is growing at a rate of 40% per year.

JOB DESCRIPTION

We are looking to expand our team to support our growing client base in North America, Europe and Asia. This is a unique opportunity to join a Software-as-a-Service company at an early stage along with a young and dynamic team.

KEY RESPONSIBILITIES

- Support existing BluePlanner clients throughout Asia
- Advise clients with regards to business process improvements, business intelligence, and promotion efficiency insights
- Participate in deployment projects with new clients in Asia: understanding their business processes and requirements, thus helping them configure and take full advantage of the software

QUALIFICATIONS & EXPERIENCE

- Bachelor's or Master's degree with minimum 3 years of work experience, including Project or Account Management Experience within the Retail or Consumer Packaged Goods industries (as an employee, business consultant, and/or software/service provider)
- Strong autonomy, attention to detail, organisational skills, leadership skills, and interpersonal skills
- Excellent written and verbal communication
- Fluent English with two other foreign languages strongly preferred
- Travel required: up to 40% (throughout Asia)

JOB PERSPECTIVES

- Contribute to the development of a young software company, including strategy, marketing, and sales activities
- Develop consulting experience and expertise in the FMCG industry
- Develop exemplary management, negotiation, and communication skills
- Grow with the company in one of the 4 areas (Client Services, Business Development, Technology, or Corporate)

If you wish to apply, please send a resume to recruitment@upclear.com, with "p201506ACC" in the subject.

Cover letter recommended but not required.

